

Mountains Council Newsletter

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August 22, 2008

Congratulations to our 2008 REALTOR® of the Year!



Colon Durrell

Village Realty, Inc., East Wilton

A Message from President Mark Schoenthaler:

It was an honor to present Colon Durrell with the Mountains Council 2008 REALTOR® of the Year Award. I have had the pleasure of working with Colon for the last couple of years. He has been actively involved in our organization for years and continues to support the Council. I look forward to supporting him at the MAR Convention in October. We should all be honored to have Colon represent the Mountains Council.

Summer is almost behind us and we continue to see a sluggish market. Take advantage of sharpening your skills during this time. Try something different to reestablish yourself. I'm in the process of getting my e-PRO Designation. Even though we all use a lot of these tools, it's important to continue to learn. I set a personal goal of achieving a CRS Designation by year end and it looks like I will meet that goal.

It is important to surround yourself with other REALTORS® that will continue to challenge and push you. For me, that person has been my good friend Aaron Bolster of Allied Realty in Skowhegan. He started his real estate career about 6 months before me, but we have continued to grow our careers together. Since the fall of 2001, we have taken a lot of our educational requirements together. We received our GRI at about the same time and set a goal for our CRS and it looks like we both will meet that goal together. I think it is important to have a friend or associate who challenges you and becomes a sounding board.

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A Message from President Mark Schoenthaler (continued):

I have enjoyed representing the Mountains Council for close to 4 years and have been surrounded by good people who continue to challenge me. Don't stop excepting those opportunities; search and surround yourself with high energy, positive thinking people and you will become a stronger person and a better REALTOR®.

If you would like to contact me with ideas or comments, please do so at mark@noyesrealty.com, or call Noyes Real Estate Agency at 864-9000. I look forward to seeing all of you in September at our next meeting at Oxford Federal Credit Union in Mexico.

Upcoming Membership Meeting: The next meeting of the Mountains Council Membership is scheduled for Friday, September 12th. Registration begins at 8:15 a.m.; Continental Breakfast & Membership Meeting begins at 8:30 a.m. An education program "What Am I – And Why Is It Important? Core Course" will be from 9:00 a.m. – 12:00 noon. This course has been approved for 3 hours continuing education credit. Instructor is Geoff MacLean of The Real Estate Learning Group. A registration form is enclosed.

Meeting Schedule: The schedule for the year is printed below.

September 12	Breakfast	Oxford Federal Credit Union	"What Am I – Why Is It Important Core Course"
November 14	Breakfast	Herbert Grand Hotel	"Short-Sales, Foreclosures & Bankruptcy"
December 11	Dinner	The Boiler Room Restaurant	Holiday Party & 2009 Officer Installation

E-Mail Staff: tanya@mainerealtors.com

Visit our Board Website: <http://mountainscouncil.com>

☞ **Plan to Attend the September Mountains Council Meeting on Friday, September 12th** ☞