

# JANUARY NEWSLETTER

JANUARY 14, 2011



**James Eastlack**  
2011 President

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## A Message from President James Eastlack:

Greetings Everyone,

I hope everyone had a great holiday season and ready to start the new year with a running start! First, I would like to once again thank Janet Peruffo for her last two years of service as the president. She was a great leader and remained positive in a real estate world that didn't have much going for it. That being said, I think a great slogan for this year should be "Attitude Makes The Difference". I truly believe we can make a difference if we all remain positive in this market. In the Rangeley area we doubled our total sales in 2010 compared to 2009, which is the first message I like to share with buyers. The market is improving and there is no better time to invest in real estate.

I'm honored and excited to be President of the Mountains Council of REALTORS for the next two years. It has taken a little "push" from my fellow REALTORS® to get me involved in the association. I found attending the MAR Convention this past year was a great experience. Thank you all again for the REALTOR® of the Year Award. I never realized the recognition you get on the state level and I'm honored to have represented the Mountains Council for 2010.

Lastly, I think it's important that we all try and get more involved in our association and attend the membership meetings. The courses and locations for our meetings this year were chosen by our trustees with a lot of thought about the content and instructors in order to keep things current and interesting. Please let one of the trustees know if you or another member would like to see a specific course taught. It really helps to have input from everyone.

If you would like to contact me with ideas or comments, please e-mail me at [eastlack@megalink.net](mailto:eastlack@megalink.net), or call me at Morton & Furbish Agency at 564-5777. I look forward to seeing you at the February 2 Membership Meeting. Stay positive, get involved and lets have a great 2011!

## Upcoming Membership Meeting & Course:

The first 2011 membership meeting of the Mountains Council of REALTORS® is scheduled for Wednesday, February 2. Registration begins at 8:00 a.m.; Breakfast & Membership Meeting begins at 8:15 a.m. An education program "2010 Legal Update: Extended Version" will be from 9:00 a.m.—12:00 noon. Register online or obtain a printable registration form at <http://mountainscouncil.com>.

### 2011 REALTOR® Dues Winner:

Congratulations to Rebecca Maxim of Coldwell Banker Sandy River Realty in Farmington. She was the winner of our 2011 REALTOR® Dues drawings held at the December 9 holiday party.

### New Members:

In order to become a member, an individual must complete the membership application and pay an application fee to the Mountains Council. Membership applications are posted at <http://mountainscouncil.com>. Because we have provisional membership, new REALTOR® applicants become members as soon as they pay dues; however, they must take new member orientation when offered, live or online, in order to keep their membership privileges active.

### Meeting Schedule:

Feb. 2	Breakfast	Fairbanks School Meeting House	“2010 Legal Update: Extended Version”
April 6	Breakfast	Fairbanks School Meeting House	“A-Zs of Rural Housing Development Loans”
June 8	Breakfast	Saddleback Mountain	“Title, Title Insurance & Closings”
September 7	Breakfast	Oxford Federal CU	Course TBA
November 9	Breakfast	Fairbanks School Meeting House	Course TBA
December 8	Dinner	Location TBA	Holiday Party & 2012 Officer Installation

E-Mail Staff: [tanya@mainerealtors.com](mailto:tanya@mainerealtors.com)

Visit Council Website: <http://mountainscouncil.com>

~ Plan to Attend the February Membership Meeting on Wednesday, February 2 ~